



## MEET THE INNOVATOR - Q&A WITH DAVID EZRA

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**In this edition, we caught up with David Ezra, Head of Transformation at Vantage Health; a company providing technology-driven solutions to the NHS as part of its mission to help transform the way healthcare is delivered.**

[Health Innovation Network](#), March 2020

**Nominated by:** *DigitalHealth.London Accelerator*

**Current job role:** Head of Transformation

**Name of innovation:** Rego Care Navigator

**Tell us about your innovation in a sentence:** *Rego Care Navigator (RCN) is an AI-powered solution that automatically validates all referrals against local criteria and pathways to help clinicians refer patients to right care, first time in less than 90 seconds.*

**What was the 'lightbulb' moment?**

*Visiting a referral management centre and seeing teams of people shifting through reams paper documents. These referrals would then be scanned and assessed online by a group of clinicians in order to triage patients. Such labour-intensive processes felt entirely illogical and we knew that there must be a better way.*

**What three bits of advice would you give budding innovators?**

*Engage with local clinicians and stakeholders in order to fully understand the key challenges and design your solution around their needs and requirements.*

**What's been your innovator journey highlight?**

*Delivering the first, primary care AI powered referral management solution at scale in the NHS. NHS England commissioners*

*in the South East wanted to do something different in order to eliminate manual triage processes and Rego represented a huge paradigm shift to prove how locally designed algorithms could make a genuine difference. That was the catalyst for subsequent rollouts across the country.*

**Best part of your job now?**

*Working with commissioners and clinicians to use the data captured on Rego to redesign services and introduce further innovation.*

**If you were in charge of the NHS and care system, what's the one thing you'd do to speed up health innovation?**

*Reduce the barriers to entry by making it easier to procure directly from any capable supplier.*